

TayganPoint Consulting Group is a boutique management consulting firm dedicated to helping companies solve their most pressing business issues, improve business performance, and achieve measurable, sustainable value.



## Core Services:

### Strategy Alignment & Execution

#### Strategic Planning and Implementation

#### Performance Management and Balanced Scorecard

#### Stakeholder Alignment and Governance

Strategy alignment and execution is fundamental to your business success. Working collaboratively with your team, TayganPoint consultants help define and implement differentiating strategies at corporate and functional levels. Our depth of industry knowledge, expertise across all organization functions, and consulting experience speed the delivery of impactful and measurable results.

### Process Improvement

#### Enterprise Process Management and Measurement

#### Process Mapping and Assessment

#### Sigma Services Development and Training

Your business needs are specific. TayganPoint will work with your team to create highly customized process improvement plans. Our consultants are experts in Process Mapping<sup>SM</sup>, Process Analysis & Design and Sigma services including DMAIC, DFSS, Lean, Kaizen and Conner. Our team is made up of Certified Master Black Belts, Certified Black Belts, Sigma/ Kaizen Trainers & Instructors, PMP's and Malcolm Baldrige Examiners.

### Change Management & Communications

#### Team Development and Coaching

#### Organizational Change Management

#### Organizational Design

Whether your needs are driven by an organizational change, a cultural shift, market forces or merger results, we help you make the change process as painless as possible. Our experts ensure that functional groups are strategically aligned with corporate goals, communications are targeted to the correct audience, and change management strategies and processes are successfully implemented.

### Program & Project Management

#### Program Management Development and Deployment for Critical Change Initiatives

#### Project Management Support

#### Training and Facilitation

If you require global implementation experience or simply seek to drive a project forward, TayganPoint has the experienced and skilled leaders and team members who can provide insights and expertise. We listen closely, assess carefully and execute seamlessly to achieve the results you need.

*Making Strategy Happen*

## Functional Expertise:

TayganPoint consultants bring expertise from multiple industries and across the value chain, which helps to accelerate change and benefits realization.

<b>IT</b> <hr/> IT Effectiveness & Business Alignment <hr/> Shared Services Org Design <hr/> Knowledge Management and Collaboration	<b>Merger/Acquisition/Divestiture</b> <hr/> Day 30, 90, 120 Planning & Execution <hr/> Organizational Design & Transition Preparation <hr/> Communication Strategy & Alignment	<b>R&amp;D</b> <hr/> Governance & Decision Making <hr/> Risk Management <hr/> Operational Process Improvement
<b>Finance</b> <hr/> Finance Function Transformation <hr/> Office of the CFO <hr/> Transactional & Decision Support Process Improvement	<b>Sales &amp; Marketing</b> <hr/> Staffing and Resource Allocation & Optimization <hr/> Shared Services Strategy & Implementation <hr/> Organizational Design & Process Improvement	<b>Operations</b> <hr/> Operations Streamlining <hr/> Leaning Processes <hr/> Performance Metrics & Measurement

## About Us



Our approach is highly respectful of the competing time commitments of our clients. We team with our clients to achieve success, and to flexibly select, not impose, the right methodologies and approaches for the situation.

TayganPoint consultants average 20 years of management and consulting experience in a variety of industries and functional areas to directly provide the leadership, fresh thinking, and insight to meet the critical business challenges of today.

## Clients We Serve

### Financial Services

American Express  
 Dow Jones  
 FirstComp Insurance  
 SEI Investments  
 Fidelity Investments  
 John Hancock  
 T.Rowe Price

### Energy

American Electric & Power  
 Calpine Energy  
 Central Hudson Gas & Electric  
 NRG Energy  
 PSE&G

### HealthCare/Pharma

AltaMed Health Services Corp  
 Bristol Myers Squibb  
 BTG International  
 ConvaTec  
 Merck & Co  
 Johnson & Johnson

### Other

American Greetings  
 Avid Technologies  
 Motorola  
 Schindler Elevator  
 SonyBMG  
 ToysRUS



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